

Stock Code : 1598



dyaco 岱宇國際

Presenter : Melon Huang

Agenda

- Company overview
- Competitive advantages
- Operating results
- Future outlook



Basic Information

- Date of Establishment 1990/06/02
- Head Office Taipei, Taiwan
- Factory Changhua, Taiwan
Dongguan, Jiaxing, China
- Capital NTD 1,671 million
- Chairman Sam Lin
- General Manager CHEN MING-NAN
- Number of employees 1,500 人
- Main products Fitness equipment

Brands and Market Position

SOLE
FITNESS

- No. 1 home fitness brand in USA
- High-quality cardio training equipment
- Awarded "Best Buy" by American Consumer Magazine

XTEERRA FITNESS

- Cost-effective home fitness equipment
- Most stringent process standards
- was selected as the best product of the year

SPIRIT

- Cardio fitness equipment for home, business and medical
- Intermediate to high level fitness equipment products
- Get independent consumer reviews and awards

Brands and Market Position

dyaco
medical

- Medical & Rehabilitation
- Dyaco Insight cloud
- Medical rehabilitation clinics, rehabilitation hospitals, community-based elderly care facilities.....

UFC

- The highest hall of combat sports in the world
- Meet the needs of home and commercial retraining
- Products include boxing combat, weight training and accessories

Cikada

- Committed to creating high-quality and high-performance electric-assist bicycles
- Offering a variety of products to meet the diverse needs of different user groups

Global Distribution Channels

Dyaco's brands cooperates with numerous distributors (which include the largest fitness distributors of North America, Europe, China and etc.)

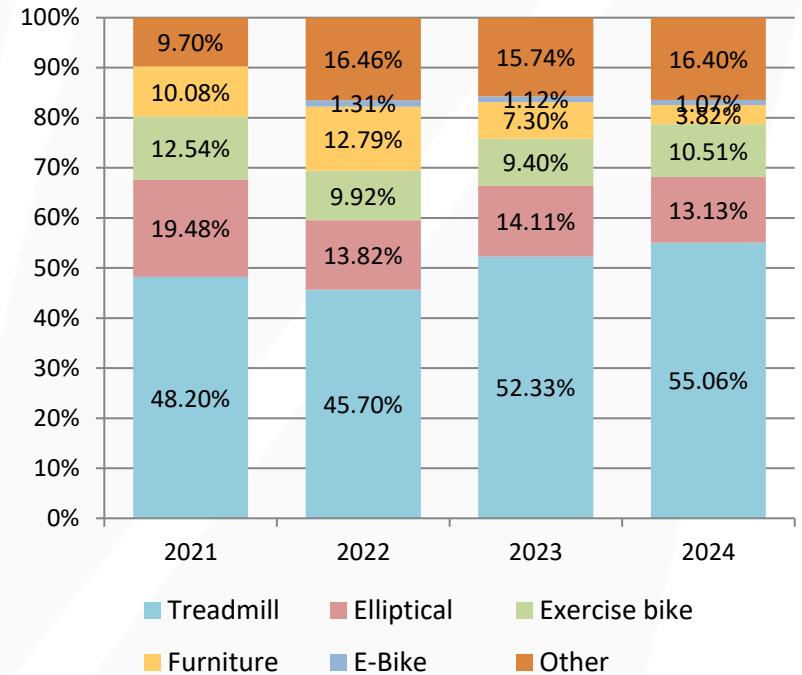
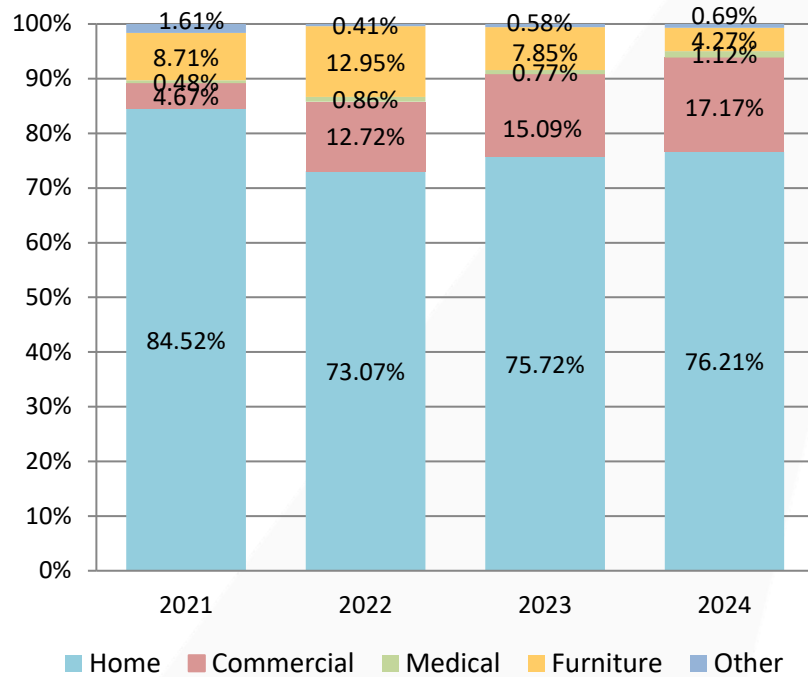


2021-2024/3Q Income Statement

in Thousands of NTD	2024	2023	YoY(%)	2022	2020
Operating income	7,217,077	7,786,471	-7.31%	7,122,411	3,838,107
COGS	4,639,826	5,119,386	-9.37%	5,037,256	2,454,600
Gross profit	2,577,251	2,667,085	-3.37%	2,085,155	1,383,507
Gross margin	35.71%	34.25%	--	29.28%	36.05%
Operating expenses	2,547,377	2,765,508	-7.89%	2,441,738	1,047,581
Operating profit	29,874	-99,605	--	-384,230	336,091
Operating profit Margin	0.41%	-1.28%	--	-5.39%	8.76%
Income after income taxes	69,883	-110,372	--	-94,683	268,192
EPS	0.45	-0.88	--	-0.61	2.1
Capital(Million)	16.71	15.96	--	13.41	13.34

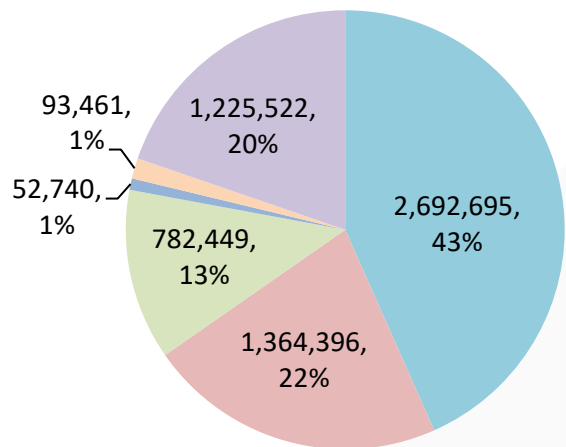
Operating Results

Product Mix

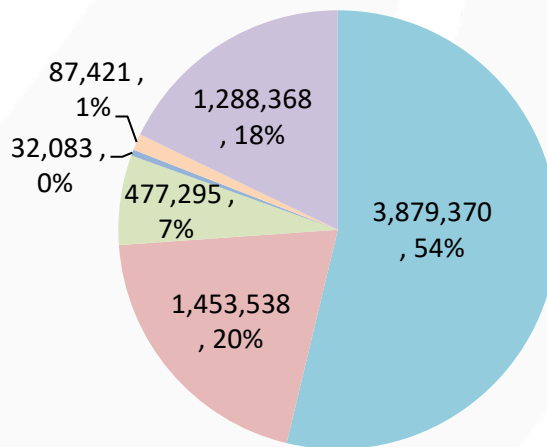


Brand marketing mix

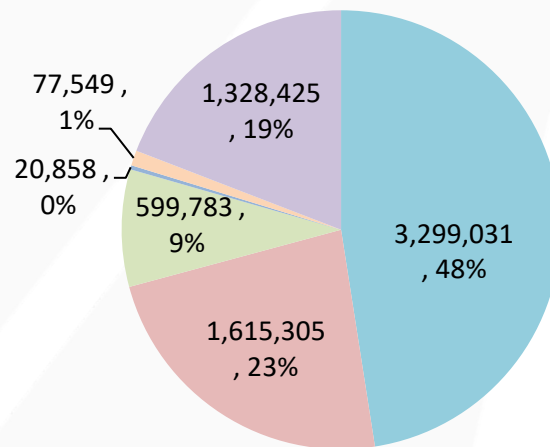
2022



2023



2024

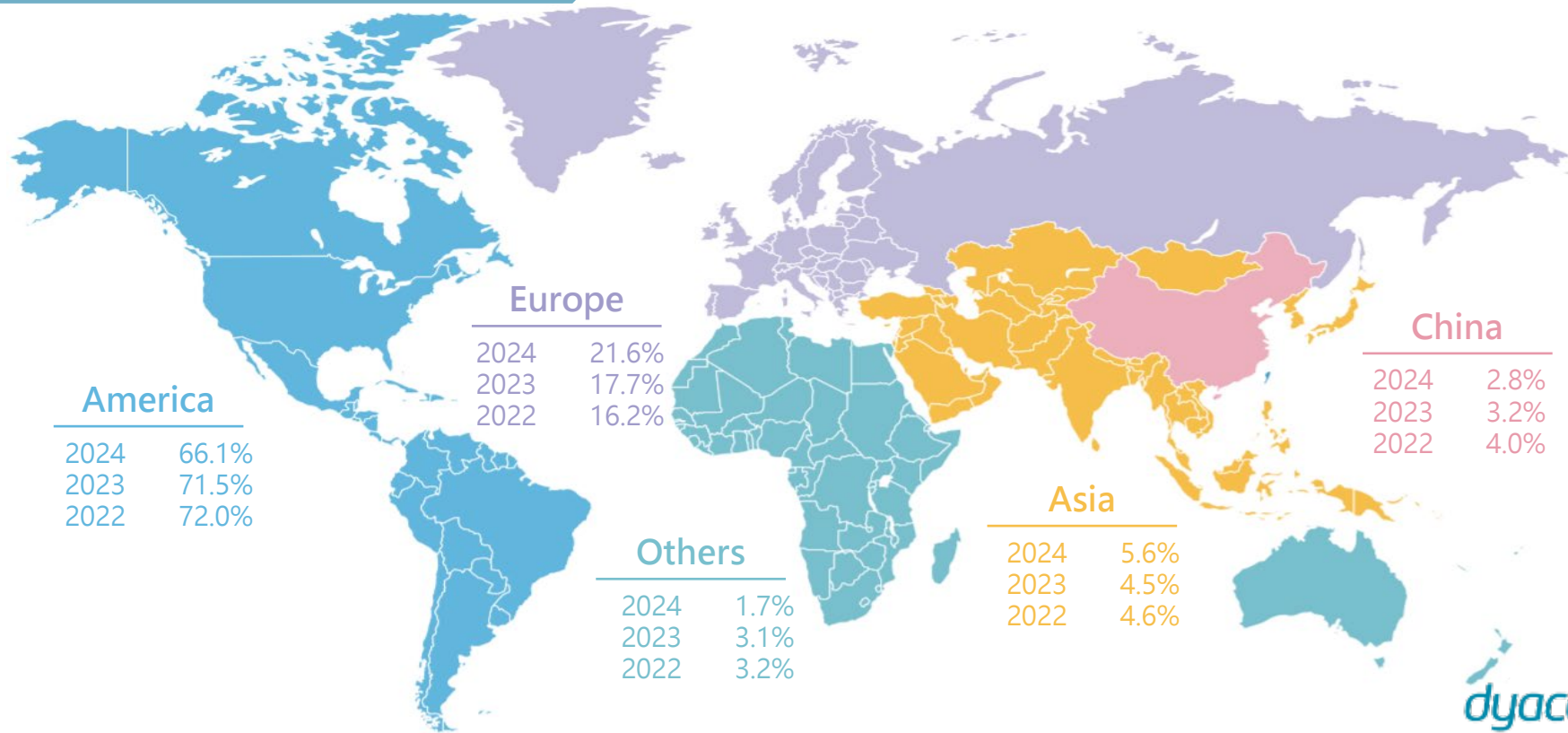


■ SOLE
 ■ SPIRIT
 ■ XTERRA
 ■ E-Bike
 ■ FUEL
 ■ OTHERS

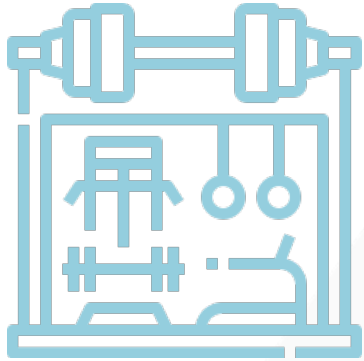
NT \$1000

註：以上各品牌營收比重以不含戶外家具收入計算。

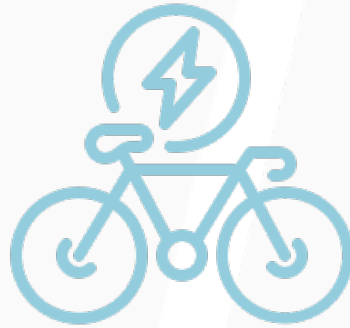
Revenue by Region



Dyaco sports and fitness industry layout



Commercial Fitness



E-Bike



Increase Global Sales Channel

Commercial Fitness



Commercial Fitness

台灣精品
TAIWAN EXCELLENCE
Everyday Excellence

The 21.5-Inch Interactive Console

Garmin Compatibility | **Mirror Casting** | **NFC/QR Code Login**

WELCOME

Log In Via QR Code

台灣精品
TAIWAN EXCELLENCE
Everyday Excellence

Spirit Connect Management App

Errors Log

Code or date

New

Treadmill Tr002	CB900 A1B2
9/10/2020	05:20 am
E1	No motor ou

Archive

Treadmill Tr002	CB900 A1B2
9/10/2020	05:20 am
E01	No motor ou

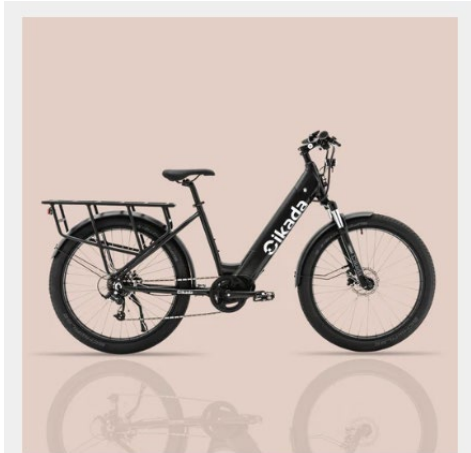
Tr001

Edit Code Name

台灣精品
TAIWAN EXCELLENCE
Everyday Excellence

Durability Tested for Over 10,000 Hours

CIKADA - New E-bike Brand



Cikada Touring E-Bike



Cikada APP



BaFang Electronic
Motors



LG Battery
Technology



Cikada City E-Bike

An illustration of a person from the back, wearing a yellow long-sleeved shirt, grey shorts, and running shoes, running on a path. The background features diagonal light grey stripes and blue and dark blue geometric shapes in the corners.

dyaco 岱宇國際

Thank You!